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17 UNITED STATES OF AMERICA

18 UNITED STATES DISTRICT COURT

19 FOR THE CENTRAL DISTRICT OF CALIFORNIA

20 UNITED STATES OF AMERICA,

21 CR No. 13-665(D)-JAK

22 Plaintiff,

23 GOVERNMENT'S RESPONSE TO
24 DEFENDANT HBAIU'S LETTER ATTACHED
25 TO SENTENCING MEMORANDUM (Dkt.
26 Entry 413)

v.

27 ALMUNTASSER HBAIU
28 Defendant.

29 Sentencing Date: 02/11/2016
30 Sentencing Time: 8:30 a.m.
31 Place: Courtroom 750

32 The United States of America, by and through its counsel of
33 record, the United States Attorney for the Middle District of
34 Pennsylvania, hereby submits its Response to Defendant Hbaiu's
35 Letter Attached to Sentencing Memorandum (Dkt. Entry 413).
36
37 //
38 //
39 //

1 February 10, 2016

Respectfully submitted,

2 PETER J. SMITH
3 United States Attorney

4 BRUCE D. BRANDLER
5 Assistant United States Attorney
Chief, Criminal Division

6 /s/ Christy H. Fawcett
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8 Assistant United States Attorney

9 /s/ Kim Douglas Daniel
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ALMUNTASSER HBAIU

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GOVERNMENT'S RESPONSE TO DEFENDANT HBAIU'S LETTER ATTACHED
TO SENTENCING MEMORANDUM (Dkt. Entry 413)

I. Introduction

Hbaiu's Sentencing Memorandum included a 12-page, single-spaced letter ("Letter") from Hbaiu. See Dkt. Entry 413. In this letter, Hbaiu made a number of mischaracterizations and misrepresentations. In this response, the government seeks to address-prior to

1 sentencing—a few of the most serious mischaracterizations and
2 misrepresentations.

3 In so doing, the government reiterates its recommendation,
4 contained in paragraph 5(g) of the plea agreement, that imposition
5 of a 24-month sentence of incarceration is appropriate in this case.
6 It is submitted, however, that Hbaiu's disingenuous description of
7 his background and the facts and circumstances of his criminal
8 conduct contained in his letter to the Court should not be the basis
9 for a sentence of anything less than 24 months.

11 **II. HBAIU'S CREDIBILITY**

12 The government first suggests that the representations and
13 characterizations contained in Hbaiu's letter to the Court must be
14 viewed in light of whether Hbaiu is a reliable source. In that
15 regard, Hbaiu's representations concerning his male enhancement
16 products were found not credible by Magistrate Judge Kenton in an
17 order that was filed at docket entry 137 in this case. Magistrate
18 Judge Kenton stated, in part, that Hbaiu's "representations
19 regarding manufacturing and distribution of his male enhancement
20 products are entirely without credibility". (Dkt. Entry 137, 8.)

22 **III. HBAIU'S REPRESENTATIONS AND INFERENCES AS TO HOW HIS PRODUCT
23 BECAME TAINTED WITH THE ACTIVE PHARMACEUTICAL INGREDIENT.**

24 A theme found throughout Hbaiu's letter to the Court is that
25 distribution of tainted male enhancement products under his label is
26 due to "counterfeitors" and that people returned counterfeit product
27 to his warehouse where it was inadvertently mixed with his
28

1 "legitimate" product. See Letter, 9-10.

2 As depicted in the attached Government Exhibit Number 1, law
3 enforcement agents made controlled purchases or otherwise acquired
4 Hbaiu's Mojo Nights, Lot #1MM0211, over a 14-month period. The
5 product was obtained throughout the United States—in Illinois,
6 Georgia, Pennsylvania, and California. In each instance, the
7 product tested positive for the active pharmaceutical ingredients.
8

9 Similarly, investigators made controlled purchases or otherwise
10 obtained samples Hbaiu's Libigrow Lot #791115 product line over a
11 nine-month period. Again, these products came from the wide-ranging
12 geographic area of Pennsylvania, Florida, and California and again
13 each sample was found to contain the active pharmaceutical
14 ingredients. See Government Exhibit 2.
15

16 During the period of the investigation, 17 different undercover
17 purchases were made that were traceable to Hbaiu's businesses,
18 either directly or through distributors tied directly to Hbaiu. All
19 male enhancement products tested positive for the presence of the
20 active pharmaceutical ingredient.
21

22 Perhaps most damning to Hbaiu's inference that counterfeiters
23 were at the root of his legal problems is the pills that were
24 packaged under the Kamasutra and Matador labels that were seized
25 from his warehouse in Commerce, California, on December 5, 2012. In
26 a document prepared by Matthew Rycyk for the FDA recall and attached
27 hereto as Government's Exhibit 3, Rycyk lists these products as
28

1 being manufactured and seized (by the government) but never
2 distributed.

3 Yet samples of these products, which had never been sold or
4 distributed to the public, also tested positive for the active
5 pharmaceutical ingredients. Such a result cannot be blamed on
6 "counterfeitors" because the products were never on the market.
7

8 **IV. HBAIU'S CLAIM THAT HE WAS CONDUCTING A MASSIVE ALL-OUT RECALL
OF DIETARY SUPPLEMENTS.**

9 Hbaiu hired Matthew Rycyk, a regulatory consultant (see
10 Government Exhibit 4), purportedly to conduct a recall of his
11 supplement products from the marketplace. He claims this occurred
12 in October 2012, prior to the search at the warehouse and Hbaiu's
13 arrest. See Letter, 9. Investigators interviewed Rycyk on two
14 separate occasions prior to Hbaiu's guilty plea. Rycyk was recently
15 contacted again by telephone. On each of these three occasions,
16 Rycyk stated that the topic of a recall did not come up until after
17 the warehouse was searched in December 2012. Further, investigators
18 found no evidence that Hbaiu contacted his direct customers to
19 return inventory before the voluntary recall through FDA was
20 announced on December 17, 2012.

21 The October 2012 time frame is significant, but not for a
22 recall that did not happen. Rather, on October 11, 2012, co-
23 defendant Abdallah Nada's business was inspected by FDA. Nada was
24 the exclusive distributor for Hbaiu's Mojo Nights product line.
25 Thus, Hbaiu knew it was important to appear to be non-complicit in
26

1 the evidence of criminal activity found at Nada's business.

2 A text from co-defendant Kang to Hbaiu dated October 15, 2012,
3 is further evidence that Hbaiu understood in October 2012 that he
4 needed to appear to be a legitimate business person. On October 15,
5 2012, Kang texted Hbaiu that "I told the guy at the factory to
6 prepare for visiting. Don't worry..." A copy of this text message is
7 attached hereto as Government's Exhibit 5.

8 Also during this same time frame, Hbaiu's sister ordered a
9 large amount of fencing materials that were to be picked up by
10 Chris Catone. See Government Exhibit 6. These materials were used
11 to build the "secret room" investigators discovered when the
12 searched Hbaiu's warehouse on December 5, 2012.

13 Hbaiu now claims that the "secret room" was used to store
14 product returned to his company, some of which was original and some
15 counterfeit. See Letter, 10. But several pieces of government
16 evidence refute this self-serving claim.

17 Moreover, the investigation has established that Hbaiu gave
18 conflicting accounts of what was to be contained in the "secret
19 room". Hbaiu told Catone, who partially constructed the "secret
20 room", that it was to be a "vault" where contraband/counterfeit
21 product was to be isolated. In contrast, Hbaiu told his production
22 manager Angelo Dia that product that was packaged and ready to be
23 shipped out should be maintained inside the secret room.

24 When investigators entered the room on December 5, 2012, it
25
26

1 contained packaging material and a station for packaging product.
2 The packaging material was similar to the packaging on the tainted
3 product agents purchased through the internet. This evidence
4 corroborates Dia's information that the room was used to store
5 product that was packaged and ready to be shipped out.
6

7 Searching agents did find several boxes clearly marked
8 "Counterfeit Do Not Sell." But these boxes were not found in the
9 "secret room"; they were found on the opposite side of the
10 warehouse. See Government Exhibit 7.

11 Finally, Hbaiu claims that FDA conducted two surprise
12 inspections on his facilities and his supplier's facilities in 2010
13 and 2011. Investigators have checked FDA records and found no
14 records of prior inspections on Hbaiu's facilities or his supplier's
15 facilities.
16

17 **V. HBAIU'S CLAIM THAT AHED HBAIU FLED NOT TO AVOID PROSECUTION,
18 BUT TO PURSUE A NEW LIFE IN DUBAI.**

19 In his letter to the Court, Hbaiu makes a number of
20 representations concerning his brother and co-conspirator Ahed
21 Hbaiu, who is a fugitive. Prominent among these representations is
22 that Ahed Hbaiu fled not to avoid apprehension, but to make a new
23 life for himself without being dogged by his criminal record. See
24 Letter, 8. He claims that Ahed Hbaiu arrived in Dubai weeks before
25 the Grand Jury returned a superseding indictment, which, for the
26 first time, included criminal charges against him in this case. See
27 Letter, 8.
28

1 Hbaiu's claim is belied by an e-mail from Ahed Hbaiu's counsel
2 to the government that occurred February 26, 2013. In that
3 communication, Ahed Hbaiu's counsel confirms that his client is not
4 interested in cooperating with the government before a superseding
5 indictment was considered by the grand jury. The government
6 confirmed that Ahed Hbaiu left the country on Qatar Airlines out of
7 Dulles Airport on March 5, 2013. The superseding indictment was
8 returned by the Grand Jury on March 8, 2013. See MDPA Dkt. Entry 50.

10 **VI. HBAIU'S CLAIMS THAT HE CAME FROM AN IMPOVERISHED BACKGROUND AND
11 THAT HE HAD NO POSITIVE RELATIONSHIP WITH HIS FATHER.**

12 In his letter to the Court, Hbaiu repeatedly references his
13 family's lack of financial resources. See Letter, 1-3. This claim,
14 too, is contradicted by the evidence.

15 In April 2001, Hbaiu and Ahed Hbaiu were detained at Newark
16 International Airport. Hbaiu carried a briefcase which contained
17 \$125,000 in U.S. currency, wrapped in 22 bundles. The currency was
18 seized after Hbaiu and his brother gave conflicting accounts about
19 the cash. Hbaiu had recently graduated from Dickinson College and
20 Ahed Hbaiu was a student at Columbia at the time.

22 A month later, Ahed Hbaiu was arrested at JFK International
23 Airport with \$15,000 cash. He told law enforcement officials that
24 Almuntasser Hbaiu gave him the cash. In July 2001, Ahed Hbaiu was
25 stopped in Kansas in possession of approximately 2,000 pounds of
26 ketamine, a controlled substance. Ahed Hbaiu displayed Almuntasser
27 Hbaiu's identification during the stop. See MDPA Dkt. Entry 33.

1 As to Hbaiu's claim that he has no meaningful relationship with
2 his father, bank records establish that he and his father had a
3 jointly-titled bank account until that account was seized by law
4 enforcement agents in December 2012. See Government Exhibit 8.

5 The above-recited information contradicts Hbaiu's apparent
6 inference that his criminal conduct is mitigated by his impoverished
7 background and lack of a father figure.

8 **VII. CONCLUSION**

9 As previously argued, Hbaiu's misrepresentations and
10 mischaracterizations do not support a sentence that is less than the
11 sentence recommended by the parties. Rather, imposition of the 24-
12 month sentence of incarceration negotiated and agreed to by the
13 parties, as well as \$60,000 fine, three-year term of supervised
14 release, and \$125 special assessment, is an appropriate disposition
15 in this case.

16
17 Dated: February 10, 2016

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19 Respectfully submitted,

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21 PETER J. SMITH
United States Attorney

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23 BRUCE D. BRANDLER
Assistant United States Attorney
Chief, Criminal Division

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25 /s/ Christy H. Fawcett
CHRISTY H. FAWCETT
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27 /s/ Kim Douglas Daniel
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17 UNITED STATES OF AMERICA

18 UNITED STATES DISTRICT COURT

19 FOR THE CENTRAL DISTRICT OF CALIFORNIA

20 UNITED STATES OF AMERICA,

21 CR No. 13-665 (D)-JAK

22 Plaintiff,

23 CERTIFICATE OF SERVICE

24 v.

25 ALMUNTASSER HBAIU,

26 Defendant.

27
28 The undersigned hereby certifies that she is an employee in the
19 Office of the United States Attorney for the Middle District of
20 Pennsylvania and is a person of such age and discretion to be
21 competent to serve papers.
22

23
24 That this 10th day of February 2016, she served a copy of the
25 attached:

26
27 **GOVERNMENT'S RESPONSE TO DEFENDANT HBAIU'S LETTER ATTACHED**
28 **TO SENTENCING MEMORANDUM (Dkt. Entry 413)**

1 by electronic means to the email addresses set forth below.
2

3 **Paul J. Cambria, Jr., Esquire** - pcambria@lglaw.com
4

5 /s/ Christina L. Garber
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7 CHRISTINA L. GARBER
Legal Assistant
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